

Client Metrics and Feedback

With over 100,000 training scenarios and role-play videos completed as of October, 2014, we have compiled some of the most compelling client feedback and metrics below.

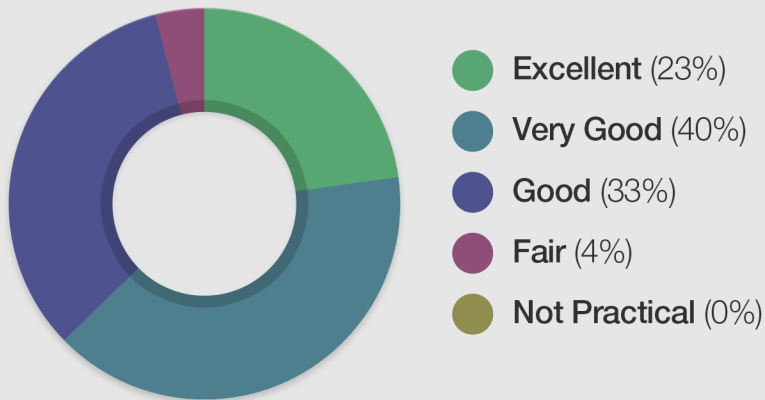


Rehearsal VRP

Case Study by AbbVie

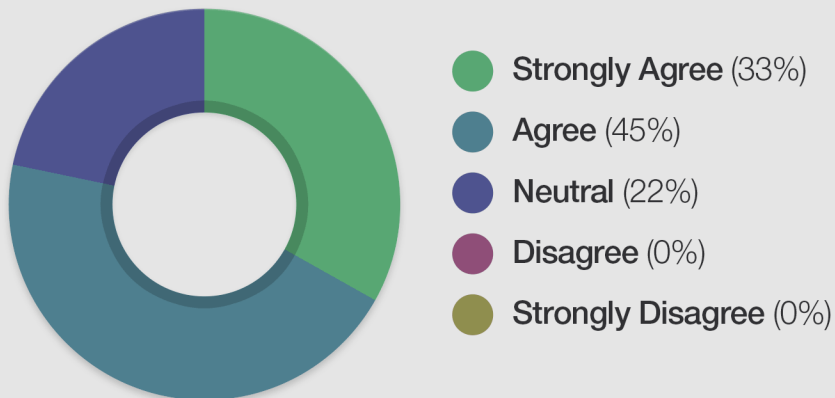
In September, 2014 AbbVie evaluated Rehearsal VRP for training and development with twenty-seven sales professionals. The feedback overwhelmingly supported Rehearsal VRP as an effective training platform with **96% rating Rehearsal as Good to Excellent** and **78% Agreeing or Strongly Agreeing** that Rehearsal VRP can help them effectively understand and practice the Challenger Sales Model.

I would rate the Rehearsal VRP training initiative as:



Source: AbbVie

Rehearsal VRP can effectively help me better understand and practice the Challenger sales model?



Source: AbbVie